

Let's face it, more is being demanded of leaders today than ever before. Global conflict, uncertainty, inflation, security threats, the great resignation, hybrid work ... the norms and patterns of the past no longer provide reliable auides for the future.

Having the right **Executive Coaching Team** in place can ensure your leaders have a safe space to receive feedback, air their ideas, figure out where to focus, build new skills and move forward. It is not difficult to find a roster of coaches for hire. But how do you select the right coaches?

Avvartes is a global company that emboldens leaders, teams and organizations to learn, grow and thrive. Using evidence-based research, we focus our attention more on solutions, possibilities, and opportunities and less on problems, deficits or shortcomings. In all we do, we are business outcomes focused unapologetically humanistic.

Around the globe: OUR TEAM OF EXECUTIVE COACHES

Click names for full bios



Daniela Thomas SWITZERLAND



Aysun Barin URKEY



Amira El Deeb FGVPT



RUSSIA



Siem Reitsma NETHERLANDS



Wendy Chua-Sullivan SÍNGAPORE



Claudia Mejía USA



Evy Severino

Cecilia Rodriguez ARGENTINA



Aad JCM van Vliet SWITZERLAND



Milana M. Milosh USA



Dr. Agata Dulnik POLAND



USA



Loredana Shani CHILE



Dr. Matt Kersey



OUR CLIENTS TELL US WHY THEY CHOOSE AVVARTES ...

The Coaches – They get it. Avvartes coaches are a cut above. They have global leadership experience from top organizations and they are seasoned, highly trained and qualified coaches. They engage in real conversations. Just like us, they are running a global company and know the struggles of delivering for clients across time zones, cultures, languages and market conditions.

Avvartes coaching approach is both structured and adaptable, tailored to meet the unique needs and objectives of each of our clients.

The Process — Low on red tape, high on customization, just enough structure, laser focused. It's safe to work on what is real — both life and work. They are constantly reading, learning and earning new certifications to bring us useful inputs, but they don't dump esoteric material on us. This is meaningful and practical.





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The Results - some of the most frequent coaching outcomes our clients report include:

- 💠 self-awareness
- clarified values
- 💠 conflict managed
- grew the business
- 💠 habit change
- confidence
- team engagement

- accelerated career growth
- productivity
- authenticity
- improved relations
- increased trust
- 💠 sustainable change
- managed stress more effectively



THE AVVARTES COACHING MODEL^{*} enables structure and flexibility. Each coaching relationship is unique. Our research-based approach enables coaches and coachees to address needs based on individual needs, schedules, personalities and learning styles. Our service quality is overseen through a stringent internal coaching supervision process.

COMPETENCY/ BEHAVIOR/ MENTAL MODEL

Identification of "developmental needs"



SELF-REFLECTION Gathering of feedback from others Contemplating the feedback Assimilating the feedback

IMPLEMENTATION AND EVALUATION Active experimentation Self-observation Adjustments/ reassessments

> **EXPLORATION OF OPTIONS** Building up desire for change Creating better scenarios Making plan for experimentation

*Inspired by Kolb's Adult Learning Framework





Coach Selection

Matching the right coaches with leaders is vital. We help you provide a handful of coaches for each coachee to consider based on bios. Then we recommend that coachees conduct a small number of 'chemistry meetings' to meet potential coaches before they submit their preferences. Many of our coaches are multi-lingual.

Assessments

Based on the individual situation, we utilize a combination of assessments that may include interviews, online 360 Degree Feedback, Personality assessments such as DISC, MBTI, Emotional Intelligence, Hogan, Clifton Strength, Values Inventories, Life Styles Inventory and our clients' preferred assessments.

One on One Coaching

Our coaches create a supportive, high trust, confidential relationship, joining the objectives of the organization and the individual leader. Most coaching sessions last 45 to 60 minutes. In order to achieve your goals, expect to do specific assignments between sessions to build new habits, practice new skills, and reflect regularly. We find that leaders who receive coaching learn from the approach and become better at coaching themselves.

Team Coaching

Team Coaching offers a coordinated approach to developing the leadership capabilities of a group that is tasked with a specific organizational objective or change. Often the goals of team coaching include improved alignment, increased accountability, new leader assimilation or implementing change. One of the benefits of team coaching can be building a stronger coaching culture.





- Senior Executive, Consumer Goods



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